

Chris Johnson

FAPI MAICD

Director



Qualifications

Associate Diploma of Valuation

Licensed Real Estate Agent

Chris' 25 year real estate career encompasses an extensive track record in property; sales, financing and senior management.

In addition to his agency management roles, Chris was also previously the Head of Westpac's Property Finance Division, where he managed a business with over \$2.5 billion in property loans. This experience provides him with a rare insight into the critical role financing plays in structuring real estate transactions.

Throughout his agency career, Chris has specialised in the sale of predominantly investment grade property up to \$100 million in value. Highlights of his real estate agency track record include the sale of the following:

- | | |
|-------------------------------------|----------------|
| • Sydney CBD Office Portfolio | \$100 million+ |
| • 111 Pacific Highway, North Sydney | \$93 million |
| • 75 Miller Street, North Sydney | \$68 million |
| • Pymble Corporate Centre | \$48 million |
| • Newcastle Tax Office | \$33 million |
| • 32 Walker Street, North Sydney | \$29 million |

Chris has also been responsible for the disposal of a number of retail property portfolios on a sale and leaseback basis. Successful portfolio sales handled by Chris have included:

- | | |
|------------------------------|--------------|
| • 150 Westpac Branches | \$70 million |
| • 40 Liquorland Outlets | \$20 million |
| • 30 Red Rooster Restaurants | \$18 million |

Chris is also experienced in all methods of real estate selling including; auction, private treaty, tender, expressions of interest and off market placement. In addition to his extensive selling capabilities, he has also provided purchase consultancy advice to institutions, developers and private investors.

Prior to joining MMJ's Sydney office, Chris was the Australian CEO of global real estate agency DTZ.

Mobile:
0407 662 267

Phone:
02 8249 4970

Fax:
02 8249 4001

Email:
chris.johnson@mmj.com.au

Office:
MMJSydney
3 Spring Street, Sydney NSW 2000

Website:
mmj.com.au

mmj.com.au

Your **Partners** in Property

